

# AI-Powered Pentest Reporting & Vulnerability Management Platform

Designed to help managed service providers expand their service offerings, complete more engagements, improve ROI, and streamline CTEM.

Imagine expanding into new service offerings, enhancing current services, and completing more engagements—all while driving significant revenue growth. With PlexTrac, you can.

## *PlexTrac enables you to:*

- **Increase Capacity:** Grow your client base without increasing headcount.
- **Deliver Premium Services:** Offer more thorough, high-value services dynamically delivered via a white-labeled client portal to increase actionability and differentiate you in a competitive market.
- **Diversify Offerings:** Expand into service areas you're not currently addressing such as risk prioritization or continuous validation and retesting.

PlexTrac provides the structure to scale and streamline your services while enabling seamless data ingestion to support expanded offerings, such as:

- Adversary Emulation
- Continuous Testing (PTaaS)
- Risk Advisory
- Remediation Services
- vCISO Programs



*“We weren’t looking to correct a deficiency with our assessment reporting as much as provide a more premium deliverable with more polished, more in-depth content for our clients. PlexTrac is making that possible by serving as a centralized platform for conducting our interviews, cataloging our data, and building our reports.”*

*– Jeremy Pierson  
Secure Enterprise Program Architect, CompuNet*

# Challenges PlexTrac Solves

## Lack of Consistency in Service Delivery

**Problem:** Limited frameworks and workflows to deliver services consistently.

**Solution:** PlexTrac provides structured workflows to streamline internal operations, including:

- **Adversary Emulation:** Step-by-step runbooks ensure accurate execution and consistent reporting.
  - **Pentest Test Plans:** Senior staff can create reusable plans for comprehensive testing.
  - **Assessment Reporting:** Centralized documentation and templates deliver polished, standardized reports.
  - **Remediation Tracking:** Collaborate effectively with clients and teams in real-time in-platform or through client-level Jira integrations.
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## Upselling, Cross-Selling, & Customer Retention

**Problem:** Limited avenues to retain clients and generate recurring revenue.

**Solution:** Convert one-time customers into long-term partnerships by offering:

- **Continuous Validation Services:** A platform for ongoing testing, with access to all historical data.
  - **Client Portal:** Deliver real-time updates and aggregate results from multiple services in one place.
  - **Multiple, Custom-Tailored Reports:** Create customized security reports tailored to the unique needs of various stakeholders including quarterly summaries.
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## Talent Shortages & Training Challenges

**Problem:** Scaling services requires hiring and onboarding skilled workers, which can be costly and time-consuming.

**Solution:** Use PlexTrac to onboard junior staff faster:

- Runbooks and detailed test plans reduce the need for constant senior oversight.
- Automate repetitive tasks, enabling junior employees to contribute effectively from day one.
- Leverage AI to create findings narratives or to provide an overall summary of risks and recommendations.

# Expanding Service Lines With PlexTrac

PlexTrac enables you to seamlessly expand your services and unlock new revenue streams:

Service Line	How PlexTrac Enables Growth
<b>Adversary Emulation</b>	Use runbooks to create and execute engagements efficiently, exporting findings into consistent reports.
<b>Continuous Testing</b>	Ingest data from multiple sources and track trends over time via the client portal for recurring engagements.
<b>Risk Advisory</b>	Aggregate and analyze data to translate cyber risk into business risk with intuitive visualizations.
<b>vCISO Programs</b>	Centralized data management supports holistic security posture analysis and long-term roadmapping.
<b>Pentesting</b>	Expand into different types of pentesting (e.g., external, internal, application) with robust integrations and deliver with PlexTrac’s pre-built, white-labelable report templates.
<b>Pentest and Vulnerability Management</b>	Manage and track progress of your aggregated vulnerabilities from adversary emulation, scans, pentests, and assessments via a single platform.
<b>Remediation</b>	Track and validate remediation efforts, enabling collaboration and progress updates directly within PlexTrac.
<b>Assessments</b>	Simplify compliance and third-party audits with centralized reporting and prebuilt templates.
<b>Analytics as a service</b>	Deliver actionable insights and trend analysis via the interactive client portal.

## Why Choose PlexTrac?

### Efficiency & Scalability

PlexTrac enables you to reinvest time saved into expanding your offerings, onboarding new staff, or improving client satisfaction.

### Client-Centric Features

Client Portal: A white-labeled platform offering real-time updates and historical data access—key for client retention.

Interactive Reporting: Intuitive dashboards and analytics deliver actionable insights for clients.

### Stay Competitive

Differentiate your services in the market by offering advanced, consistent, and premium-quality deliverables with a platform that facilitates client collaboration and communication to help your practice evolve from an agency to a strategic partner.

### All-in-One Platform

From pentesting to remediation and beyond, PlexTrac simplifies service delivery by aggregating all data into one seamless platform.

Aggregate All of Your Offensive Security Findings Onto One Easy-To-Use Platform


+ more

**Request a Demo!**

[www.plextrac.com/demo](http://www.plextrac.com/demo)



*“We offer clients free access to the PlexTrac client facing portal if they subscribe to a recurring service so its generated more revenue and stickier clients because the instant access to information is so valuable to clients.”*

*– Billy Steeghs  
CISO & Director of Consulting Operations, OnDefend*

PlexTrac is the market leader in pentest reporting and management, empowering MSSPs and enterprises to automate and streamline their Continuous Threat Exposure Management (CTEM) lifecycle. Our platform enhances the entire risk management workflow—from identifying and prioritizing risks in a business context to tracking remediation progress and measuring security posture trends with real-time analytics.

Discover how PlexTrac can revolutionize your security operations at: [www.plextrac.com](http://www.plextrac.com)