## **Findings Delivery & Validation**

## SUMMARY

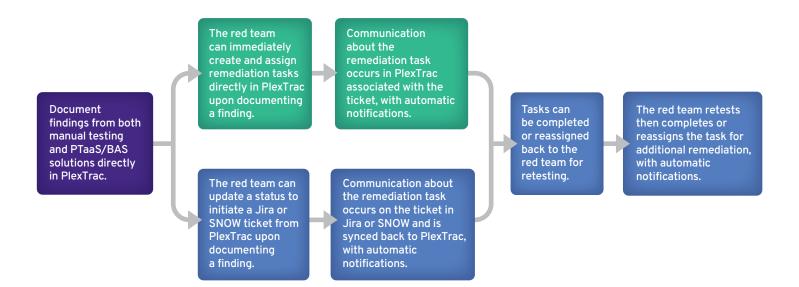
Despite working in the same organization, effective findings delivery and validation efforts between offensive (red) and defensive (blue) teams in an internal cybersecurity unit is a challenge. Due to siloed and ingrained processes and tools, communication, collaboration, and visibility around remediation and retesting efforts are inefficient and slow mean time to remediation (MTTR). Additionally, static, point-in-time documentation from service providers or internal testing efforts are difficult to action.

PlexTrac drives efficiency across the findings delivery and validation workflow to reduce MTTR, track progress over time, and improve security posture. By providing a single interface for both teams to communicate dynamically and automate data transfer, PlexTrac breaks down silos. Robust integrations with standard blue team ticketing systems limit context switching and keep communication organized. Internal teams can implement continuous assessment and validation strategies and demonstrate progress when teams are working in sync.

PROBLEM	SOLUTION
Siloed offensive and defensive teams working in different systems and with different processes creating inefficiencies in findings delivery and slowing down remediation efforts.	PlexTrac streamlines and consolidates team communication to improve MTTR and better the overall security posture. In-platform tracking, automatic notifications, and ticketing integrations keep everyone on the same page and allow for remediation to begin as soon as a new finding is documented and published.
Reluctance from the defensive (blue) team performing remediation from proactive assessments to change existing workflow processes.	PlexTrac provides the offensive (red) team a platform built for their needs that also has robust bi-directional API integrations with Jira and ServiceNow. This enables existing blue team workflows to remain in place while increasing visibility and efficiency.
Difficulty tracking progress over time because offensive and defensive processes and tools lack interactivity.	PlexTrac bridges offensive and defensive team workflows for real-time visibility and historical data tracking while also creating traceability to validate whether a vulnerability was closed or not.
Findings from PTaaS and BAS tools are difficult to prioritize and remediate quickly reducing the ROI on these tooling investments.	PlexTrac ingests findings from PTaaS and BAS solutions, in addition to findings from manual testing, to enable analysis and prioritization. Track remediation for these findings in PlexTrac or send to Jira or ServiceNow through integrations.
Inefficient and manual retesting workflows slow retesting and prevent validation efforts.	PlexTrac streamlines the retesting workflow and enables continuous validation strategy. Status updates and automated workflow notifications eliminate inefficient communications and speed up hand-offs.

## Streamlined Delivery and Validation Workflow With PlexTrac

Red and Blue Teams Work Efficiently in Tandem From Documented Finding to Retesting and Validation



PlexTrac enables the team to produce higher quality findings to our stakeholders faster. Our internal processes have been changed to take advantage of this capability."

- A leading provider of device insurance

PlexTrac saves our team so much time by automating the manual process of gathering data and building reports from scratch. It's a fantastic platform for tracking events and capturing artifacts. It is a smart system for managing all our cybersecurity operations and there's still a lot of potential that we have yet to tap into."

## - Fortune 100 Insurance Company

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